

Xpand IT announced strategic partnership with ESOP

Xpand IT is, officially, an ESOP associate to promote the implementation of open source solutions in Portuguese organizations. With strategic partnerships with leading technology providers such as Red Hat, Pentaho or Actian-VectorWise, Xpand IT already has several success cases in 11 Industries.

Xpand IT, global company with expertise in areas such as: Business Intelligence, Big Data, BPM & Enterprise Middleware and Enterprise Mobility, announced a strategic partnership with ESOP - Association of Portuguese Open Source Software. The experience in open source solutions implementation, strategic partnerships with world leaders companies and several customer success stories are some of the main reasons to enable Xpand IT as an ESOP associate to promote actively open source solutions. In this context, Xpand IT is offering a Free OSS Assessment which includes a strategic plan for open source applications adoption in Portuguese organizations. The terms and conditions of this campaign are available on the Xpand IT website.

Nowadays, which open source solutions demand is increasingly strong, now exist several opportunities to migrate from proprietary software. Based on this evidence, Xpand IT has realized some initiatives to promote their customer success stories in industries such as: Banking, Insurance, Telecommunications, Retail and Public Administration. An example was the live seminar JBoss@Portugal2013, last 4 June at Myriad Hotel, Lisbon. Xpand IT was considered a reference partner in Big Data, Business Intelligence, Middleware, Enterprise Portals and Document Management, working with technologies such as: Red Hat/ JBoss, Pentaho, Vectorwise, Mongo DB, Cloudera, Hadoop, Liferay, Openbravo, among others.

According to Paulo Lopes, Partner & Chief Commercial Officer at Xpand IT, this partnership is an interesting step to promote these solutions: "Based on our experience, we believe that Portuguese companies are increasingly focused on this type of technology but doesn't have an integrated strategy with existing technologies. In this case, rather than promoting the solution, we need to inform the strategic benefits that each technology may come to deliver the organization. "


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XPAND IT

Xpand IT is a global company specialized in strategic planning, consulting, implementation and maintenance of enterprise software, fully adapted to the customer's needs. Our portfolio includes services and products in Business Intelligence, Big Data, BPM & Enterprise Middleware, Enterprise Mobility and Collaborative Platforms. Xpand IT stands out for its innovative approach fully supported by tools, processes and agile methodologies, fully mapped with CMMI. With customers all over the world, Xpand IT is recognized by its technical knowledge and "Passion for Excellence".